



The Army ACQUISITION & TECHNOLOGY

W O R K F O R C E

Acquisition Awards Announced

CECOM Small Computer Program Wins Packard Award

Congratulations to the team representing the **U.S. Army Communications-Electronics Command (CECOM) Army Small Computer Program**, winner of the 2001 David Packard Excellence in Acquisition Award for Fiscal Year 2000 in the Program Management category. The team leveraged the combined buying power of the Army and the Depart-

ment of Defense (DOD) by negotiating a series of software enterprise agreements, resulting in discounted prices ranging from 30 to 98 percent (compared to General Services Administration schedules). The Army's team negotiated, executed, and now manages the DOD/Army Enterprise Software Agreements, resulting in a savings of \$539.7 million for DOD-wide agreements and \$137 million for Army-only agreements. The total savings and cost avoidance amounted to over \$677 million with the majority of savings realized in Fiscal Year 2000. The team will

Acquisition Awards, continued on page 6

IN THIS ISSUE

- Page 2
Regional Focus
Kudos to...
- Page 3
Guest Editorial—The ACE Program...Expanding for Our Future
- Page 5
CDG YG02 Selected
- Page 6
Career Calendar
- Page 7
Career News Briefs

Volume 3, Number 4

The Army Acquisition & Technology Workforce Newsletter is a publication for the U.S. Army Acquisition and Technology Workforce printed by the Acquisition Career Management Office. It is available in hard copy and on the AAC home page at <http://dacm.rdaia.army.mil>.

From the Desk of COL Davis

My number one priority for the Army Acquisition and Technology Workforce (A&TWF) is to ensure that required training is available to those in need. A subset of this is to ensure that training opportunities are not squandered by poor planning, management inattention, or other related failures. We must see that allocated seats are filled, especially at critical courses such as the Advanced Program Managers Course. Seats are hard to come by, and each time the Army fails to fill one that has been allocated to us, we take the risk of losing it to another Service. Recently, the U.S. Air Force filled six seats left vacant by last minute Army cancellations. We had no planned alternates; they had people prepared

to participate on short notice. This was a lost opportunity. Every commander, program manager, supervisor, and employee should ensure someone is on standby to fill last minute vacancies. Army operational commanders will not tolerate missed quotas and no-shows. When they occur, subordinated unit commanders and senior noncommissioned officers are typically called before the division commander to explain why precious training quotas were so callously lost. Each member of the A&TWF must take that same approach. Have a back up ready to step in at the last moment. Prepare a standing list of approved applicants and when quotas are received, plan alternates for each class.

COL Davis, continued on page 6



Printed on recycled paper

R
E
T
E
L
S
W
E
N
E
W
S
L
E
T
T
E
R

Regional Focus

Southern/Western Regions

Staff Highlights

Beth Wise has replaced Bill Bentley as the Acquisition Career Management Advocate (ACMA) for the Program Executive Office (PEO), Tactical Missiles, Redstone Arsenal, AL. Beth serves more than 250 acquisition professionals and she is also the Deputy Project Manager, Army Tactical Missiles Brilliant Anti-armor Submunitions Project Office. As Deputy Project Manager, she is responsible for planning, directing, executing, and controlling the work and associated resources involved in providing Army Tactical Missiles Brilliant Anti-armor Submunitions weapon systems to Army combat units. Beth has more than 34 years of government service, almost all of which has been at Redstone Arsenal. Beth can be reached at (256) 876-0875, DSN 746-0875, Beth.Wise@msl.redstone.army.mil.



Beth Wise,
Redstone Arsenal ACMA

Dr. Shelba Proffitt recently replaced A.Q. Oldacre as the ACMA for Air and Missile Defense in Huntsville, AL. Shelba comes well qualified for this position with more than 30 years of federal government experience. Shelba is the Acting Program Executive Officer, Air and Missile Defense, where she is responsible for the development, acquisition, and fielding of air and missile defense weapon systems and sensors. Her doctorate is in technology management. Shelba can be reached at (256) 313-3401, DSN 788-3401, ProfittS@md.redstone.army.mil.



Dr. Shelba Proffitt,
Air and Missile Defense
ACMA

Charlie Garcia, Western Region ACMA, has moved to a temporary special assignment as Chief of Range Management Resources and Ranges in the Office of the Director, Operational Test and Evaluation, Office of the Secretary of Defense, Washington, D.C. **John Jensen** is filling in for Charlie and can be reached at (505) 678-1241, DSN 258-1241.

Huntsville RDAP Praised

The Huntsville/Redstone Arsenal area Regional Developmental Assignment Program (RDAP) was designed to support the Army Acquisition Corp's (AAC) objective of developing highly skilled multi-functional workforce members with strong leadership and management qualities. It provides the experience and cross-training necessary to develop the required functional and leadership competencies as defined in the Acquisition Career Development Plan. At the RDAP's recent semi-annual review, participants and supervisors alike praised it.

"It is obvious that RDAP participants are gaining positive new experiences and skills," says Maxine Maples, Southern Region Director for Acquisition Career Management. "What we have discovered recently is that employees within parent organizations are also benefiting through temporary promotions or reassignments as a result of back-filling the RDAP participant's position. They are developing new skills and perspectives as well. This has been an added plus to the overall program!" For more information on the RDAP, talk to your Acquisition Career Manager (ACM).

Kudos to...

Thanks to all workforce members who submitted information for this section. If you know someone who deserves a "Kudos to" for a recent accomplishment, please submit the information to the ACMA, Cindy Stark, SAAL-ZAC, (703) 604-7123, DSN 664-7123, Cindy.Stark@saalt.army.mil.

Congratulations to the following graduates of the inaugural Naval Postgraduate School (NPS) Master of Science in Program Management Distance Learning Program! Special recognition goes to **Denice Brown** and **Shawn Funk** for graduating with distinction (top 10 percent of the graduating class). Denice maintained a perfect 4.0 grade point average throughout the program. She also received the Graduate School of Business and Public Policy Faculty Award for Academic Achievement, the AAC Award for Scholastic Achievement, and the Graduate School of Business and Public Policy NPS Department of Defense Award.

Tom Archinal
U.S. Army Tank-automotive and Armaments Command (TACOM)
Warren, MI

Denice Brown
U.S. Army Research Laboratory
Aberdeen Proving Ground, MD

Robert Carestia
Nuclear Biological and Chemical Defense Systems (NBCDS)
Aberdeen Proving Ground, MD

Steve Dawson
PEO Ground Combat Support Systems
Warren, MI

Shawn Funk
U.S. Army Soldier and Biological Chemical Command (SBCCOM)
Aberdeen Proving Ground, MD

Laurence Gottschalk
Chemical Demilitarization
Aberdeen Proving Ground, MD

Janet Grobstein
SBCCOM
Aberdeen Proving Ground, MD

Harry Hallock
TACOM
Warren, MI

Vicki John
U.S. Tank Automotive Research, Development and Engineering Center (TARDEC)
Warren, MI

Sandra Quinn
SBCCOM
Aberdeen Proving Ground, MD

J. Steven Roberts
TACOM
Warren, MI

Ken Schramm
TACOM
Warren, MI

Colleen Setili
TACOM
Warren, MI

Joan Smith
Test and Evaluation Command
Aberdeen Proving Ground, MD

Debora S. Gray and **Charlotte Hoffstetter**, U.S. Army Engineer District, Norfolk, VA, recently achieved Level 3 certification in Procurement and Contracting. Debora also obtained Corps Eligible status.

Dominic Satilli recently accepted the position of Wireless Joint Tactical Radio Systems Branch Chief within the CECOM Research, Development and Engineering Center, Space and Terrestrial Communications Directorate, Fort Mon-

Kudos to..., continued on page 5

Regional Focus

National Capital Region (NCR)

Staff Highlights

COL Robert Corlew does double-duty as the Director for Army Cost Reduction Programs and Reserve Affairs, and the ACMA and Acquisition Certifying Official for the Army Reserve. Robert is located in Falls Church, VA, but he serves the entire national Army Reserve and a team of about 100 personnel within the Office of the Assistant Secretary of the Army (Acquisition, Logistics and Technology). Robert can be reached at (703) 681-7501, DSN 761-7501, Robert.Corlew@saalt.army.mil.

Chris Hignutt joined the NCR staff as a career management support specialist in January of this year, assisting Polly Merlo, NCR ACM. She supports approximately 1,900 acquisition professionals within nine organizations at the Aberdeen Proving Ground, MD. Chris can be reached at (410) 436-5697, DSN 584-5697, Christine.Hignutt@SBCCOM.apgea.army.mil.



Chris Hignutt,
NCR Career
Management Support
Specialist

Bill Howell is the ACMA for the Army Medical Research Acquisition Activity at

Fort Detrick, MD. He supports approximately 250 military and 450 civilian acquisition personnel scattered throughout the U.S., Europe, and Korea. He serves as the Deputy for Acquisition and Advanced Development at the U.S. Army Medical Research and Materiel Command at Fort Detrick. Bill can be reached at (301) 619-3272, DSN 343-3272, William.Howell@det.amedd.army.mil.

Eileen Reichler, although a recent addition as an NCR ACM, is no novice. She has worked for the federal government for 22 years, 12 of which have been in the A&TWF. Eileen is responsible for serving over 4,000 A&TWF personnel spread throughout the NCR. Eileen can be reached at (703) 805-1048, DSN 655-1048, Eileen.Reichler@aaesa.belvoir.army.mil.



Eileen Reichler,
NCR ACM

Jane Sutherlin recently replaced Bob Cherry as the ACMA for the U.S. Army Special Operations Command at Fort Bragg, NC. Jane has been in civil service for more than 29 years. She is



Jane Sutherlin,
Special Operations
Command ACMA

temporarily acting as the Deputy Chief of Staff for Acquisition and Contracting, U.S. Army Special Operations Command at Fort Bragg. In this capacity, she provides contracting support for 25,000 military and civilian personnel worldwide. Jane can be reached at (910) 432-2146, DSN 239-2146, SutherlinJ@soc.mil.

Welcome to **Duane Inoue** who has replaced **David Hover** as the new NCR ACMA at Fort Shafter, HI, U.S. Army Pacific. David has retired. We wish him the best of luck! Duane can be reached at (808) 438-2233, InoueD@shafter.army.mil.

NCR RDAP

The NCR's Regional Rotational Developmental Assignment Program will be launched this September. The program provides A&TWF members in the NCR an opportunity to obtain varied career experiences through specialized assignments. It also provides cross-functional and organizational training and opportunities for obtaining certifications. Typically, the length of an assignment is one year. However, assignments lasting from six months to two years will also be considered depending on the nature of the position and tasks. Information on application procedures and how to create a developmental assignment request will be publicized in the near future. You can also talk to your ACM for more information.

Guest Editorial The ACE Program... Expanding for Our Future

By Matthew Savare
Northeast Region Acquisition Career Manager

Big changes are underway in the Acquisition Career Experience (ACE) Program, a paid two-year academic/government recruiting effort where college sophomores and juniors with multi-functional academic backgrounds learn the issues and challenges surrounding the development, procurement, and deployment of state-of-the-art equipment for the Army. Based on the strong performance of the seven students participating in the first year of the program and the positive feedback received from the stu-

dents and their sponsoring organizations, the ACMA decided to expand the ACE Program for 2001. Examples of this expansion include:

More Positions—The ACMA authorized and centrally funded 40 new ACE positions for 2001. In addition, organizational leaders from Warren, MI, and the NCR were so impressed with the program that they funded an additional 22 slots with their own local funds.

Broadening of Recruitment and Placement Efforts—While the ACE Program was initially restricted to students from James Madison University (Harrisonburg, VA) who were placed in the NCR and at Fort Mon-

mouth, NJ, recruitment and placement efforts in 2001 included many different schools and every acquisition region. ACMs from all five regions participated

Guest Editorial, continued on page 5



ACE Program students pose for a group photo with Kelly Terry, NE Regional Director for Acquisition Career Management (left).

Regional Focus

Northeast (NE) Region

Staff Highlights

NE Region ACM **Matt Savare** will be leaving his position on Aug. 17 to attend Seton Hall Law School in South Orange, NJ. Matt has been with the Army for six years and was a NE Region ACM for two years. Thank you, Matt for all your hard work and dedication and best of luck to you!

The PEO, Global Combat Support System at TACOM, Warren, MI, is establishing an onsite Naval Postgraduate School Advanced Acquisition Program (see Career News Brief, page 7 for more information on the program). The local point of contact is Priscilla Hines in TACOM's Learning Leadership Institute, (810) 574-7062, DSN 786-7062, HinesP@tacom.army.mil.

Successes

The following CECOM acquisition workforce employees were instrumental in providing the Army with the first-ever Local Area Network (LAN) in the air. This LAN allows airborne and air/land elements to plan and collaborate at great distance while enroute to their area of operation. They won the Joint Contingency Force Army Warfighting Experiment Award for their efforts.

- **LTC David Lockhart** received the Army's Meritorious Service Medal and Certificate for his outstanding contribution to the Joint Contingency Force Advanced Warfighting Experiment and to the CECOM Command, Control, Communications, Computers, Intelligence, Electronic Warfare (C4IEW) mission.
- The following employees were recognized for outstanding leadership as Integrated Process Team leads or for outstanding performance in support of integrating, implementing and supporting the many pieces which make up the Enroute Mission Planning and Rehearsal System: **Mike Orr, Bruce Testa, Desire Bell, John Lynch, LTC David Lockhart, Joe Andujar, Tom Dillie, Fred Wills, Harold Gorman, SGT Terry Meeks.**

CECOM Acquisition Center personnel won the Productivity Excellence Award sponsored by the Office of the Secretary of Defense. This award was bestowed in recognition of the Acquisition Center's Interagency Business Opportunities Page that was consequently designated as the Army's Single Face to Industry and has been adopted by other executive departments.

CECOM Acquisition Center personnel won a number of Excellence in Contracting Awards sponsored by the Secretary of the Army. **Charles Robertson** won the Outstanding Contracting Officer Award (civilian) in the Specialized Contracting category for his support of the Wholesale Logistics Modernization Program. **Edward G. Elgart** won the civilian Professionalism in Contracting Award in recognition of his career-long dedication to CECOM and the acquisition community. **The Single Channel Ground and Airborne Radio System Contracting Team** won the Unit/Team Award in the Systems Contracting category.

Michael R. Kelemen, Acting Director of the CECOM Acquisition Center, received the Department of the Army's Superior Civilian Service Award. This award was given in recognition of his

life-long devotion to the acquisition profession but most notably for the development of a number of electronic commerce tools that serve to promote acquisition reform.

CECOM also won the Army Materiel Command's first annual Partnering for Success Awards in all three categories. **Lawrence Asch** in the Government Individual category; **Jeffrey Plotnick** of the Computer Sciences Corporation Team Wholesale Logistics Modernization Program in the Industry Individual category; and **Paul Capelli** and **Jeffrey Plotnick**, Wholesale Logistics Modernization Program in the Partnered Program category.

Most recently, the **CECOM Acquisition Center's Electronic "Reverse" Auctioning Project Team** was named as a finalist for the Business Solutions in the Public Interest Award. This award, sponsored by The Council for Excellence in Government and *Government Executive* magazine and administered by the Office of Procurement Policy, celebrates acquisition teams who have used acquisition effectively and creatively to help achieve agency missions. Finalists' awards will be presented at a ceremony in September following their announcement in the Aug. 17, 2001 issue of *Government Executive* magazine.

Acquisition and Logistics Excellence Week Sept. 10-14

Get ready to celebrate Acquisition and Logistics Excellence (A&LE) Week Sept. 10-14, 2001. A&LE Week is the new annual event replacing Acquisition and Logistics Reform Week. This year's theme is "From Acquisition Reform to Acquisition Excellence." Scheduled activities for A&LE Day (Sept. 10) at the Pentagon and Fort Belvoir, VA, include:

- **9:00 a.m. – 11:00 a.m., Opening Ceremony**, Pentagon Auditorium (to include presentation of the Packard Awards and introduction of new leadership). This event will be simulcast to auditoriums at Fort Belvoir and SAALT conference rooms and can be downlinked to other venues.

- **11:00 a.m. – 12:30 p.m.**, Lunch (free) served at Fort Belvoir by the Army Field Kitchen (Fort Lee, VA).
- **12:30 p.m. – 3:00 p.m.**, Classes and displays/exhibits at Fort Belvoir.

A&TWF members will earn one Continuous Learning Point per contact hour of participation in A&LE Week educational activities. You can register online from Aug. 3-31 for activities at Fort Belvoir on Sept. 10. Visit the A&LE Week 2001 web site at <http://www.acq.osd.mil/airweek01> to register, obtain training materials, and for additional information on activities. Registration is required for participation in classes and satellite broadcast events.

CDG YG02 Selected

Congratulations to the following group of 20 acquisition professionals selected to participate in the year group 2002 (YG02) Competitive Development Group (CDG). Each selectee survived a rigorous board selection process to participate in this three-year career development program. The orientation session for the YG02 CDG is scheduled for Aug. 21-22 in Springfield, VA. CDG members are provided expanded leadership and management training and cross-functional experience opportunities in various acquisition career fields Army-wide. Participants start their actual assignments in October 2001.

Congratulations CDG YG02!

Janet Ballard
U.S. Army Aviation and
Missile Command
(AMCOM)
Huntsville, AL

Samuel Collier, Jr.
AMCOM
Huntsville, AL

Marque A. Cryderman
TACOM
Detroit Arsenal
Warren, MI

Barbara G. Falling
AMCOM
Redstone Arsenal
Huntsville, AL

W. Daniel Featherston
AMCOM
Redstone Arsenal
Huntsville, AL

Janet Fletcher
PEO Aviation
Redstone Arsenal
Huntsville, AL

Eric Goodman
CECOM
Fort Monmouth, NJ

Kenneth R. Hiltunen
TACOM
Warren, MI

Janice Isbell
AMCOM
Redstone Arsenal
Huntsville, AL

Thuan Khong
AMCOM
Huntsville, AL

Abraham Kim
CECOM
Arlington, VA

Jacquelyn S. Kowallik
U.S. Army Space and Mis-
sile Defense Command
(SMDC)
Huntsville, AL

Mark W. McCoy
TACOM
Warren, MI

Gary L. McPherson
Materiel Readiness Activity
Redstone Arsenal
Huntsville, AL

Marvin W. Nichols
PEO Tactical Missiles
Redstone Arsenal
Huntsville, AL

Ray K. Sellers
AMCOM
Redstone Arsenal
Huntsville, AL

Millie Smith
AMCOM
Redstone Arsenal
Huntsville, AL

John B. Traylor
AMCOM
Huntsville, AL

Robert J. Voltz
U.S. Army Simulation,
Training and Instrumenta-
tion Command
(STRICOM)
Orlando, FL

Roger L. Yocom
AMCOM
Redstone Arsenal
Huntsville, AL

Kudos to..., continued from page 2

mouth, NJ. A member of the year group 1998 Competitive Development Group, Dominic says "My first developmental assignment in the CDG was with this group, so I feel that experience helped me obtain this position."

The Defense Standardization Program (DSP) Office recently recognized **Herb Egbert** of the Developmental Test Command, Aberdeen Proving Ground, MD, as an Army winner of the Honorary DSP Achievement Award for 2000. Herb also received the Distinguished Accomplishment Award for 2000 for work that is expected to save DOD millions of dollars on the PATRIOT Advanced Capability-3 and the Theater High Altitude Area Defense missile programs. Herb worked with a North Atlantic Treaty Organization subgroup to develop five safety test methods that standardize environmental safety tests for munitions and explosives throughout the U.S. military and among allied nations.



Gregory Saunders (left), Director of the Defense Standardization Program, presents a \$5,000 check to Herb Egbert, winner of the 2000 DSP Distinguished Achievement Award.

Guest Editorial, continued from page 3

in local college career fairs and utilized the Internet to target their search for qualified applicants. As a result, ACMs successfully recruited students for all positions. These students are from a variety of backgrounds and schools, and unlike last year's group—comprised entirely of men—this year's group contains many women as well.

Program Improvements—The ACMO solicited feedback from the initial seven students to obtain "lessons learned" from the program's first year. Based on this

feedback, the ACMO made some important changes to improve the program. For example, the students resoundingly stated that their mentors were the most important aspect of the program. In response, the ACMO tasked the regional ACMs to conduct a more formal orientation session with the mentors that included information on program specifics, roles and responsibilities of mentors, and tips on successfully participating in the program. In addition, ACMs conducted a more formal orientation for the students.

The ultimate goal of the ACE Program is to attract students to acquisition career fields, develop them into acquisition professionals, and demonstrate to them that working for the Army is a challenging, interesting, and rewarding experience. If you are interested in participating in this opportunity, contact your regional ACM. A listing of ACMs can be found at <http://dacm.rdaia.army.mil> and a more detailed description of the ACE Program can be found on the ACE home page (created by an ACE student) at <http://dacm.rdaia.army.mil/Acepage/index.htm>.

Acquisition Awards, continued from page 1

be honored during the opening ceremony of Acquisition and Logistics Excellence Week at the Pentagon on Sept. 10. The David Packard Award is the highest acquisition award given by DOD, recognizing teams that have made highly significant contributions that demonstrate exemplary innovation and best acquisition practices.

Winners of FY02 PM/Acquisition Commander Awards Announced

Congratulations to the following winners of the Secretary of the Army Program/Project/Product Manager (PM) and Army Acquisition Commander Awards:

- **Project Manager of the Year—**
COL Patrick J. O'Reilly, PM for the Theater High Altitude Area Defense Project;
- **Product Manager of the Year—**
LTC Edward L. Mullin, PM for the PATRIOT Advanced Capability-3 Missile Program;
- **Acquisition Commander of the Year (06 level)—****COL William N. Phillips**, Commander of Defense Contract Management—San Francisco;
- **Acquisition Commander of the Year (05 level)—****LTC George P. Slagle**, Commander of the National Training Center.

These awards serve to recognize PMs and commanders whose outstanding contributions and achievements merit special recognition. Any military or civilian PM (Lieutenant Colonel/GS-14 and

Colonel/GS-15) is eligible to receive the PM Award. Acquisition commanders occupying positions on the Command Designated Position List are eligible to receive the Acquisition Commander Award. The awards will be presented at the Annual Army Acquisition Workshop and Executive Session Aug. 7–9 in Atlanta, GA.

DAE Certificates Awarded

Winners of the Defense Acquisition Executive (DAE) Certificate of Achievement were also recently selected. This award recognizes organizations, groups, and teams for exceptional contributions in reducing life cycle costs and/or improving DOD's acquisition systems and programs. And the winners are...

- The **CECOM Acquisition Center Electronic "Reverse" Auctioning Project Team**, for their innovative approach and initiative in demonstrating the use of auctioning, particularly reverse auctioning which provides a timely and viable approach to furthering acquisition reform.
- The **Joint Program Office for Biological Defense/s Joint Field Trial Team**, for providing the biological defense acquisition community with proven technologies that can be inserted at any point in a program's life cycle and reduce cost, schedule, and performance risk.
- The **U.S. Army Space and Missile Defense Command's Systems Engineering and Technical Assistance Contract Team**, for

their use of standard templates when receiving or issuing new or revised requirements, receiving proposals and/or task management plans. Using these templates enabled the team to save time and money by reducing both the requiring activity's preparation time and the contract specialist's time.

COL Davis, continued from page 1

On another note, the Deputy Director of the Acquisition Career Management Office (ACMO), Craig Spisak, has been selected to attend the Industrial College of the Armed Forces this year. We are extremely pleased by his selection, but truly sorry that he must go for the next 10 months. I will personally miss his counsel and the tremendous assistance he provides, but the Army will receive a more valuable asset when he returns. I encourage every leader, manager, and supervisor to carefully weigh the long-term benefits versus short-term hardships when deciding whether or not to allow an employee to attend required or desired training.

Finally, the goal of *The A&TWF Newsletter* is to provide timely information to assist you in your career development. From its inception, this newsletter has been your newsletter—for you and by you. Give us ideas for articles, success stories, and feedback on its usefulness. I also encourage you to give the ACMO and your regional directors feedback on what is working and what is not in terms of your career development and management process. We are open to fresh ideas on how to better manage and expand what we are doing. Get involved! Otherwise, well-meaning folks in positions of responsibility will make decisions without your critical input. Your responses and comments keep us in touch with you and enable us to maintain and create the right programs to meet your career development needs.



COL Frank C. Davis III
Director
Acquisition Career Management Office

Career Calendar

Date	Event	Location
Aug. 7–9	FY01 Annual Army Acquisition Workshop and Executive Session	Atlanta, GA
Aug. 7–17	DAU Course - LOG 304	Fort Monmouth, NJ
Aug. 20–24	DAU Course - BCF 205	Fort Monmouth, NJ
Aug. 21–22	CDG Orientation	Springfield, VA
Aug. 27–31	DAU Course BCF 103	Fort Monmouth, NJ
Sept. 10–14	Acquisition and Logistics Excellence Week	Nationwide
Sept. 10–21	DAU Course—SYS 301	Warren, MI
Sept. 18–19	DAU Course—PQM212	Fort Monmouth, NJ
Oct. 15–17	AUSA Annual Meeting	Washington, D.C.

Career News Briefs

NPS Advanced Acquisition Program—The Naval Postgraduate School's (NPS) Advanced Acquisition Program (AAP) was recently granted equivalency to the Defense Acquisition University's (DAU) Program Management (PM) Level 3 course, PMT-302. Upon completion, students enrolled in the AAP will be eligible to receive a PM Level 3 certificate (provided they meet experience requirements), satisfying the *Defense Acquisition Workforce Improvement Act* requirement for PM Level 3 education. The unique feature of the AAP is that no student travel is involved. All courses are taught either in a video teleconferencing/video tele-education (VTC/VTE) format, or onsite by NPS faculty.

The AAP is a three-phased program designed to be completed over one calendar year. Phase I is the NPS graduate course, MN 3331—Principles of Acquisition and Program Management, taught via VTC/VTE. Students meet for 6 hours a week for 11 weeks (a graduate academic quarter), followed by a 2-hour final examination. Phase II consists of five one-week focus sessions taught at the students' location by a team of NPS faculty over a six-month period (roughly one course per month). Phase III is another NPS VTC/VTE graduate course, MN 4201—Program Leadership, Management, Policy and Control, meeting four hours per week during the academic quarter.

The AAP is flexible, accommodating up to 30 students at any one location. Phase II scheduling is negotiated with the sponsoring command, avoiding traditionally

busy or sensitive periods. While each phase must be completed in sequence, there is no requirement to finish all phases in one year. Students may enter subsequent AAP offerings where they left off in their original course.

For more information on the NPS AAP, contact your command/agency training and education coordinator or Professor Brad Naegle at (831) 656-3620, DSN 878-3620, BNaegle@nps.navy.mil.

DAU Web-Based Course Status—The FY02 DAU schedule was released in July. CON 101 and CON 104 will be available this October as strictly web-based courses. At this point, there are no plans to conduct resident CON 101 and CON 104 classes in FY02, although this could change.

LOG 203, LOG 204, and LOG 205 will be converted to a hybrid course (one part online, one part resident) entitled LOG 235. This course will be available in January 2002 and will be five weeks of Distance Learning (DL) via e-mail or Blackboard.com and three full days of classroom instruction. LOG 204 or LOG 205 courses will appear on the FY02 schedule as LOG 235. LOG 203 (currently online) is expected to continue to be conducted until January 2002. There will be no LOG 204 or LOG 205 resident/onsite classes conducted during the first quarter of FY02.

LOG 201 also will be converted from a three-week classroom course to a hybrid/DL class starting in January 2002. The new LOG 201 will be made up of four weeks of DL (e-mail or Blackboard.com)

and eight full days of classroom instruction. There will be no resident/onsite LOG 201 classes scheduled during the first quarter of FY02.

New BCF Course—In FY02, there will be a new Business, Cost Estimating, and Financial Management (BCF) assignment-specific course. This five-day classroom course, BCF 215, will be taught by DAU Fort Lee Campus staff as resident/onsite. Advance reading materials are offered. The course emphasizes the development of operating and support (O&S) cost estimating techniques used to support weapon systems life cycle cost estimates, total ownership cost reduction studies, Cost As An Independent Variable management processes, and other management decisions where O&S costs are relevant. Students who successfully complete this course will be able to plan and perform an O&S cost estimate that appropriately supports defense management decisions. Participants will typically include members from the business, cost estimating, and financial management; acquisition logistics; and system planning, research, development, and engineering communities. This course is appropriate for program/project managers. The prerequisite for BCF 215 is the successful completion of BCF 101. It is recommended that students have two years experience in the cost estimating, financial management, logistics, engineering, or program management job series. Algebra competence is essential.

Attending the AUSA Annual Meeting?

You are invited to visit the Acquisition Career Management Suite in the Johnson Room at the Marriott Wardman Park Hotel during the Association of the U.S. Army (AUSA) Annual Meeting Oct. 15-17. This is an opportunity for

you to meet with Acquisition Career Managers and review your personal career development documents (IDP, ACRB) and discuss career progression opportunities. If possible, bring your ACRB with you.

we've got you covered
aac army acquisition corps

Be sure to stop by the Army Acquisition Corps display in the AUSA exhibit hall at the Marriott Wardman Park Hotel.



**SENIOR SERVICE
COLLEGE FELLOWSHIPS
INDUSTRIAL COLLEGE OF THE
ARMED FORCES
&
UNIVERSITY OF TEXAS
APPLY NOW FOR CLASS 2003
(Beginning August 2002)**

Civilian Personnel Online Training Catalog:
<http://www.cpol.army.mil>

AETE Catalog: <http://dacm.rdaia.army.mil>

OR

Jim Welsh, (703) 604-7116, DSN 664-7116, Jim.Welsh@saalt.army.mil

To be added to our mailing list, please send the following information electronically to the e-mail address provided below. If you prefer, you may fill out the information on this form and return it to the street address listed below.

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Comments/Suggestions: _____

Send to: Acquisition Career Management Office
ATTN: SAAL-ZAC (**Cindy Stark**)
Assistant Secretary of the Army
(Acquisition, Logistics and Technology)
2511 Jefferson Davis Highway, 10th Floor
Arlington, VA 22202-3911

Fax: (703) 604-8178, DSN: 664-8178

E-mail: **Cindy.Stark@saalt.army.mil**

Voice: (703) 604-7123, DSN: 664-7123

Suggestion Box

This is your newsletter—we'd like to hear from you about the kind of information you'd like to see in it. If you have ideas for articles or if you'd like to submit an article for possible publication, please send it to the address below. We'd also like to know what you think about our newsletter and any suggestions you have for making it better.

The Army Acquisition & Technology Workforce Newsletter

Acquisition Career Management Office
Attn: SAAL-ZAC, 10th Floor
2511 Jefferson Davis Highway
Arlington, VA 22202-3911

First Class
US Postage
Paid
Permit 1112
Merrifield, VA



Printed on recycled paper